



# Global Business Council

Not a CE qualifying course

The mission of the MetroTex Global Business Council is to provide a collaborative system of information, resources, networking and skills training for all members. These services will enhance legal, diverse cultural and business protocol awareness of the global real estate environment.

The Global Business Council meets every other month in a forum format with presentations on topics of interest to global practitioners.

## Schedule

**September 27th. Mortgages and Lending for Foreign Buyers.** MetroTex Dallas, 2:00 p.m., TR1

**November 17th (Date Change!). FIRPTA and Global Buyers/Sellers. Joint Meeting with Leasing and Property Management.** MetroTex Dallas, 10:00 a.m., TR1

**December 13th (DATE CHANGE!). Global Business Council Holiday Luncheon.**

**Date:** September 27th, 2016  
**Time:** 2:00 pm - 3:00 pm  
**Location:** MetroTex Dallas  
8201 N. Stemmons Frwy  
Dallas, TX 75247

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## Training Room 1

### Panel Discussion: Mortgages and Lending for Foreign Buyers

#### Moderator: Trang Dang Le

Panel members will include: Jean Chau, Tory Matthews, Mike Porter and Guillermo Presburger. The panel will discuss mortgages and lending for foreign buyers.

**Tory Matthews:** AVP, Branch Manager for Chicago Title Noel office with 20+ years experience. She and her staff handle all types of transactions from residential, farm and ranch, relocation, and HUD to new home construction.

**Jean Chau:** AVP, Branch Manager of Plano at East West Bank. Jean has 10 years of experience in consumer and business banking, serving the banking needs of retail and business customers. Prior to joining East West Bank in early 2013, Jean served as Branch Manager at MetroBank N.A. and Bank of America. She is fluent in Mandarin & Cantonese Chinese.

**Mike Porter:** President, Red Diamond Home Loans, a family owned Mortgage Banking Company based in Southlake, Texas. Red Diamond provides a wide variety of lending products to meet the various needs of the North Texas market. Mike has been a Mortgage Banker for nearly 30 years. The company partners with local and national investors to provide quick turnaround, trust and a high level of service.

**Guillermo Presburger:** Willy has been in the residential mortgage industry for the last 3 years. He brings to the market a multicultural education and experience.

*"Translating mortgage terms to plain English is one of my main functions."*

No registration is required for the GBC meeting.